

# LESS RISK INTEGRATED PAYMENTS.

Fraud and supplier default are major concerns for 40% of the travel industry\*, and when you consider the high number of transactions and potential risks to your business and your customers, it's clear why.

Discover how Frequent Flyer Travel Paris took the burden of managing risks away from its staff, allowing staff freeing them up to spend more time with customers.

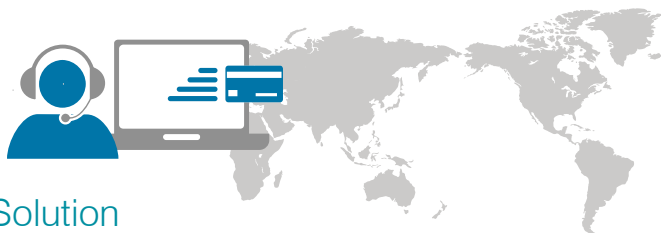


Frequent Flyer Travel Paris is a leading independently owned Travel Management Company (TMC) in France. The company works with French and international organisations, managing their global business travel and business events, as well as leisure ticket bookings. In 2014 the company recorded business volumes of €70 million.

## The Challenge

Frequent Flyer Travel Paris used company credit cards to pay for hotel bookings and flights with low cost carriers. With thousands of transactions made around the world, payments and bookings required a lot of time-consuming manual processing. It also increased the risk of fraud which comes with sharing credit card details with so many suppliers. In fact, Frequent Flyer Travel Paris had to deal with an average of 10 fraudulent transactions per year, costing the company time and money.

Frequent Flyer Travel Paris wanted a solution which would minimise the risk of fraud, and reduce the time wasted on processing payments manually.



## The Solution

eNett International, a leading provider of dedicated B2B travel payment solutions, offers an innovative payment solution using Virtual Account Numbers (VANs). A VAN is a unique 16-digit MasterCard number generated for each individual payment - eliminating the need for physical cards. VANs are backed by the MasterCard guarantee and can only be used against defined booking and payment parameters, further minimising the risk of fraud.

VANs were seamlessly integrated into Frequent Flyer Travel Paris' payment workflow, through an API with Frequent Flyer Travel Paris' back office system provider ViaXoft. Instead of manually processing each transaction, employees can now generate a VAN with a few clicks within the workflow, which is then automatically sent to the supplier anywhere in the world, and processed as a standard card payment.

“ By implementing VANs, we have become more efficient, more effective and more productive. The seamless integration with our workflow means staff no longer have to waste valuable time on manually processing payments. We have been able to transition from being a TMC to becoming a Travel Management Solution provider, with secure financial workflows ensuring guaranteed booking and the best rates and facilities for travellers. ”

**Marc Leidelinger**

President, Frequent Flyer Travel Paris

## Results

With payments automation within the workflow, employees no longer have to leave their desktop, spending more time on customers and less time on processing supplier payments. This, added to the significant efficiency gains of automated reconciliation, means Frequent Flyer Travel Paris now save an estimated 25 man-hours per month.

Frequent Flyer Travel Paris has also been able to eliminate the need for making physical card payments, significantly reducing the risk from fraud, as well as the risk from supplier default thanks to eNett's chargeback capabilities. Since using VANs there have been no cases of fraudulent misuse.



If you would like more information on how VANs can help your business visit:  
[www.enett.com](http://www.enett.com)

\*PhoCusWright Payments Unsettled report, 2013  
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Redefining payments